



JOB TITLE

Property Deal Executive

Sales & New Business Development

 Taurus Capital

 Johannesburg, South Africa

ABOUT

Taurus Capital: Empowering Financial Futures

At Taurus Capital, we are the driving force behind South Africa's premier bridging finance solutions. Our innovative and tailor-made financing options empower businesses and individuals to overcome short-term financial challenges with ease. We are committed to delivering unrivalled service and financial expertise, setting the standard for excellence in our industry.

Are You Ready to Empower Financial Futures?

If you're ready to take on this exciting opportunity, submit your CV and a brief cover letter to team@tauruscapital.co.za outlining why you are the perfect fit for this role.

Please note that due to the high volume of applications, only shortlisted candidates will be contacted.

Let's embark on a journey together toward a brighter financial future!

Join our Dynamic Team as a Property Deal Executive!

Are you a motivated and ambitious professional with a passion for sales? We are seeking a talented Deal Executive to join our dynamic Property team at Taurus Capital. As a key player in our organisation, you will have the opportunity to work with our Property Portfolio Executives to identify new business opportunities, manage sales administration, cultivate valuable client relationships, and provide innovative financial solutions that meet their unique needs.

We are looking for a self-starter with a high-performance mindset and a track record in sales.

Key Responsibilities:

- **Fuel Growth:** Work with the Property Bridging Portfolio Executive and Marketing, to ensure a steady flow of new business leads into the business.
- **Sales and deal administration:** Attention to detail, contract management and coordination, deal logistics, and quality control.
- **Cultivate Relationships:** Build and maintain strong relationships with clients, ensuring their utmost satisfaction and trust in our services.
- **Collaborate for Success:** Work closely with internal and external teams to ensure seamless delivery of services, surpassing client expectations.
- **Seal the Deal:** Negotiate and close deals with finesse, consistently exceeding sales targets.
- **Stay Ahead:** Keep a keen eye on market trends and competitor offerings, staying one step ahead in the industry.



JOB TITLE

Property Deal Executive

Sales & New Business Development

 Taurus Capital

 Johannesburg, South Africa

ABOUT

Taurus Capital: Empowering Financial Futures

At Taurus Capital, we are the driving force behind South Africa's premier bridging finance solutions. Our innovative and tailor-made financing options empower businesses and individuals to overcome short-term financial challenges with ease. We are committed to delivering unrivalled service and financial expertise, setting the standard for excellence in our industry.

Are You Ready to Empower Financial Futures?

If you're ready to take on this exciting opportunity, submit your CV and a brief cover letter to team@tauruscapital.co.za outlining why you are the perfect fit for this role.

Please note that due to the high volume of applications, only shortlisted candidates will be contacted.

Let's embark on a journey together toward a brighter financial future!

Requirements:

- **Sales Savvy:** 1 to 5 years of sales experience or experience in the property and/or conveyancing industry.
- **Connect and Engage:** Exceptional interpersonal skills, with a natural ability to build strong, lasting relationships with clients.
- **Results-Oriented:** High-performance mindset with a track record of meeting and surpassing sales targets.
- **Innovative Problem-Solver:** Excellent problem-solving skills, enabling you to uncover innovative financial solutions for clients.
- **Master Negotiator:** Strong negotiation skills to secure mutually beneficial agreements.
- **Team Player:** Ability to thrive in a collaborative team environment, supporting and inspiring colleagues.
- **Proactive and Driven:** A self-starter who takes ownership of their activities and contributes to team success.
- **Integrity and Professionalism:** Exemplary standards of integrity and professionalism in all interactions.

What we offer:

- **Rewarding Compensation:** Competitive salary package with an enticing commission structure.
- **Growth Opportunities:** Continuous professional development and clear paths for career progression.
- **High-Performing Environment:** Join a supportive team that thrives on excellence.
- **Make an Impact:** Contribute significantly to the growth and success of Taurus Capital.